

I AM CEO OF STORA ENSO HYLTE MILL AND I HAVE TWO QUESTIONS FOR YOU



Kenneth Ohlsson, CEO Stora Enso Hylte Mill, Sweden

I welcome you to share your thoughts at:
www.BrainstormwithKenneth.se

**I am Kenneth Ohlsson, CEO.
I have two questions for you as CEO of your business.**

We are a paper mill company with a turnover of €250 000 000 at our plant called “Stora Enso Hylte Mill”. The total turnover in Stora Enso Group is €10 500 000 000.

My blessing and challenge is a raw abundance of cheap energy, natural resources, and a great logistics setup to the rest of Europe. With an efficient modern production we have more capacity to offer. What else can it be used for?

In today’s connected and open world it seems natural for me to ask my peers for your ideas. And what a fun way of working!

From one CEO to another I would like to ask two questions:

- 1. What business opportunities do you see for our infrastructure?**
- 2. What companies do you see that we can invite for collaboration regarding the infrastructure capacity?**

We have the following excess capacity:

Energy & Natural Resources	Excess capacity	Price
Electricity (excluding tax)*	80 MW	€45/MWh
Steam	50 MW	€20/MWh
Natural gas (excluding tax)	100 MW	€30/MWh
District heating	10 MW	€20/MWh
District cooling	1 MW	€20/MWh
Water incl. waste water treatment	10.000 m ³ /day	€0,20/m ³
Cooling water	24.000 m ³ /day	€0,05/m ³

*Can easily be upgraded from 80MW to 180MW

Production & Logistics Facilities	Excess capacity	
Production area	≈45.000 m ²	
Outside open storage area	>100.000 m ²	
Max lifting capacity	70 T*	
Shipping to Europe within 24 hours	1.200 T/day	Trains & ship
Shipping to Europe by truck	40 Trucks/day	Loading & unloading
Full scale laboratory		
24/7 technical support		

*Metric Ton (1.000kg)

As a special thanks I will invite 5 of you for a once in a lifetime moose hunt in the beautiful Swedish nature this autumn.

Love to hear from and tap into your ideas,

Best Regards,

Kenneth Ohlsson, CEO
Stora Enso Hylte AB



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